



INFORMATION ON  
**CNG Station**

**Dealer Owned Dealer Operated (DODO)-Model**

(Issued on 26 November, 2020 for Geographical Areas in  
State of Uttar Pradesh and Haryana)

**Legal Disclaimer:** AGL, as such, makes no representation or warranty, express or implied, as to, and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information or opinions contained herein. Posting of any advertisement shall not be considered an endorsement of any terms as final by the AGL. Unless otherwise stated in this document, the information contained herein is based on management information and estimates. The information contained herein is subject to change without notice. AGL may alter, modify or otherwise change in any manner the content of this document, without obligation to notify any person of such revision or changes.

## Brief Profile

Adani Gas Ltd (AGL) is one of leading City Gas Distribution (CGD) companies, operating currently various in districts of Gujarat, Haryana and Uttar Pradesh.

It currently operates 120 CNG (Compressed Natural Gas) Stations and has laid Natural Gas pipeline network of over 6500 Kms to supply Piped Natural Gas to more than 1300 Industrial, 2500 Commercial and 3,75,000 Domestic (residential) customers.

AGL has won 15 new geographical areas spread across all the regions of the country in FY 18-19. These Geographical Areas (GA's) are spread across states of Gujarat, Rajasthan, Madhya Pradesh, Uttar Pradesh, Chhattisgarh, Haryana, Tamil Nadu, Karnataka and Odisha.

To promote eco-friendly CNG fuel for the benefit and convenience of the passenger vehicles, commercial as well as public transport AGL intends to set up CNG Stations in the GA's through the Dealer Owned Dealer Operated (DODO) model. For this purpose AGL wishes to appoint Dealers at various locations in its authorized areas.

Applications from individual/partnership firms with strong financial background and land (preferably NA) are invited.

## Locations for which application is sought

#	State	Geographical Area/ District	Stretches/Area Location
1	Haryana	Faridabad	<ul style="list-style-type: none"> <li>Delhi Faridabad border – Ballabhgarh (National Highway No. 2, LHS side)</li> <li>Faridabad – Surajkund road</li> </ul>
		Palwal	<ul style="list-style-type: none"> <li>Hodal – Nuh route</li> </ul>
		Mahendragarh	<ul style="list-style-type: none"> <li>Narnaul – Sighana Route</li> <li>Nizampur – Nangal Route</li> </ul>
		Charkhi Dadri	<ul style="list-style-type: none"> <li>Dadri – Jhajjar Route</li> </ul>
		Bhiwani	<ul style="list-style-type: none"> <li>Bhiwani – Jind Route</li> <li>Bhiwani – Charkhi Dadri Route</li> </ul>
2	Uttar Pradesh	Jhansi (Outer)	<ul style="list-style-type: none"> <li>National Highway No. 27</li> </ul>
		Khurja	<ul style="list-style-type: none"> <li>Bulandshahr – Aligarh National Highway No. 91 (From Kailash hospital towards Aligarh Upto 4 Kms, Both Sides)</li> <li>Khurja – Jhewar road (From Khurja junction towards Jhewar)</li> </ul>

**Land Requirements & Lease**

- a) Land located on National or State Highway, Major City roads.
- b) Preferable Plot size of approx.1600 sq. mtrs and above.
- c) Frontage – Minimum 40 meters
- d) Non-Agriculture (Commercial or Industrial plots) with clear title
- e) No Trees preferably
- f) No overhead power/telephone lines and underground oil/gas pipeline.
- g) Electricity and water availability
- h) Availability of access to road divider / service lane/ drainage facility

Any fees related to NA/NOC/Zoning regulations etc. required for setting up CNG Station shall be borne by the applicant.

- i) The applicant shall construct, develop and install the infrastructure on the land as per the scope and guidelines of AGL through competent manpower.
- j) Land along with the infrastructure including equipment wherever applicable will be leased for long term period of not less than 15 years.

**Eligibility for Application**

<u>Type of Entity</u>	<u>Desirable Criteria</u>
<b><u>For Individuals</u></b>	
Nationality	Should be an Indian National
Age	As on the date of application (in completed years) not less than 21 years
Educational Qualification	(preferably 12th Pass)
Social Conduct	Good Social Conduct with no Criminal records
Financial strength	Should have sufficient financial strength. (Latest Chartered Accountant certified Net worth Certificate , Copy Income tax return of last three years, Bank Statement for last 6 months and other supporting documents as required from time to time)
Experience	Land owners with the experience (his/her or in the following field / activities shall be given priority). Forecourt management of retail outlets of Petroleum products. Experience in oil and gas sector

<u>Type of Entity</u>	<u>Desirable Criteria</u>
<b><u>For Partnership</u></b>	All the partners should fulfill the eligibility criteria as specified above. For Nationality and age any one partner should fulfill the eligibility criteria .However, consent shall be required to be signed by all the partners.

### Primary Scope of Dealer/AGL

Sr. No	Scope of Dealer/AGL	Scope
1	<b><u>PESO License &amp; Fees</u></b>	AGL
2	<b><u>Design and Specifications</u></b> <b><u>Design</u></b> Station design & layout including but not limited to sales office, compressor area, electrical room, forecourt area, canopy, signage, monolith <b><u>Specifications</u></b> Specifications including but not limited to, of the CNG Station Equipment and the quantity to be installed subject to feasibility as guided by AGL.	AGL
3	<b><u>Permissions/ Approvals</u></b> Permissions required from all statutory authorities including Local Municipal office, Fire Service, DM, NHAI, Building Proposal, Factory Department, Environment Department, City Development Authority, CFO, PCB, Directorate of Health & Safety, Local Office, Traffic Police, Health License, Weights & Measures etc. required for setting up of CNG Station.	Dealer
4	<b><u>Construction</u></b> To appoint competent manpower, engineers and contractors. All structural, civil, electrical, mechanical works including but not limited to such as foundations for Buildings, Canopy, Equipment like compressors etc. , canopy , electrical rooms, trenches, driveway, boundary wall, Sales room, signage, monolith, entry/exit signs, hoardings, lightings etc.	Dealer
5	Power Connection as per the estimated load required advised by AGL	Dealer
6	<b>Equipment's (Installation, Operation &amp; Maintenance)</b>	

Sr. No	Scope of Dealer/AGL	Scope
6.1	Compressor, Booster, Storage Cascade & other related equipment depending on the site requirements	AGL
6.2	Dispenser	AGL (excluding operations)
6.3	All other equipment (except 6.1 & 6.2) at the CNG station.	Dealer
7	Electricity Charges	Dealer (Excluding Compressor area)
8	W&M of Dispensers (In Presence of AGL Person)	AGL
9	<b>Training</b>	
9.1	HSE – To Dealer Manpower	AGL
9.2	Training on Operation & Maintenance of Dispenser, Compressor, Storage cascade & its related equipment	AGL
10	Insurance for Equipment ( 6.3), infrastructure (4), manpower, cash, third party damages etc.	Dealer

### Selection of Applicant for Dealership

1. Expression of Interest (EOI) cum Application Form to be submitted to AGL with all the supporting documents related to individual/partnership and the land offered in the prescribed format as required by AGL from time to time.
2. AGL shall carry out assessment of the site for technical feasibility and business potential.
3. Interview will be conducted by AGL Panel for the applications shortlisted.
4. Post Management Approval of the candidates interviewed, Lease agreement for Land/Equipment as applicable will be done followed by issuance of LOI (Letter of Intent) for dealership.

### Important Information / Terms & Conditions\*

1. Applicant to submit preliminary details on the AGL website ([www.adanigas.com](http://www.adanigas.com)) by clicking the link (“[click here to fill details for CNG Dealership Enquiry](#)”) - along with non-refundable Application Form fees of Rs 2000/- (Rs Two Thousand only) through online payment from AGL website. AGL shall send the detailed Application Form through email id to those applicant which found suitable.
2. In case applicant wish to apply for more than one location, applicant to submit separate detailed Application Form and fees per location along with required documents.

- 3. In case applicant is a Partnership Firm , Application Form fees to be paid per partnership firm only ( Rs 2000/- only) however each partner is required to fill and submit separate detailed Application Form along with required documents.**
- 4. Incomplete application(s) or application(s) provided with willful wrong information or application(s) submitted without payment of application fees as mentioned in point 1 shall be rejected out rightly.**
- 5. Dealer Margins shall depend on the fixed deposit/Slab wise CNG sales.**
- 6. Variable Security Deposit and Application Fees to be complied as applicable.**
- 7. Alternate fuels and facilities may be proposed depending on the site feasibility in the future by AGL.**
- 8. AGL reserves the right to accept/reject any or all application(s) without prior notice or assigning any reason.**
- 9. The EOI cum application form is for the purpose of collecting prima facie information and it shall not be deemed or construed to be an offer capable of acceptance. Nothing stated herein shall be deemed or construed as acceptance of any terms and conditions by AGL. Submission of the form does not guarantee award of CNG Station.**
- 10. Preference will be given to applicants who are owning the land. However, in case the applicant is not the owner of the land, he / she can submit online application. If the application gets shortlisted and Letter of Intent (LOI) is issued as per the terms and conditions of AGL, the applicant will get a time period of 45 days starting from the date of issue of LOI to purchase the land and undertake registry of the same. In case the applicant is not able to purchase the land and submit land registry documents to AGL within 45 days of issue of LOI, the LOI will stand cancelled.**
- 11. Any further revision/amendment in the advertisement, time extension etc. shall be informed by AGL from time to time on the website.**
- 12. The points mentioned in the document are not intended to be an extensive summary of all the terms & conditions. The actual relationship between the Parties shall be governed as per the terms of LOI and contract to be executed between the Parties.**